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## BAA Process

DARPA  
Contracts Management Office (CMO)



# BAA PROCESS

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- Description contained in FAR Part 35
- For the acquisition of basic and applied research
  - Shall only be used when “meaningful proposals with varying technical/scientific approaches can be reasonably anticipated.”
- Instructions are detailed in the BAA (**Follow closely**)
- **Following the proposal instructions assists the evaluation team to clearly understand what is being proposed and supports a timely negotiation**



# BAA PROCESS

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- EVALUATION/AWARD
  - Government reserves the right to select for award all, some, or none of the proposals received and to award without discussions
  - No common Statement of Work - Proposals evaluated on individual merit and relevance as it relates to the stated research goals/objectives rather than against each other
  - Only a duly authorized Contracting Officer may obligate the Government



# BAA PROCESS

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- Be aware:
  - Organizational Conflict of Interest & Procurement Integrity (IPA, SETA/Performer, Other)
  - Central Contractor Registration (CCR), Online Representations and Certifications Application (ORCA), & Wide Area Workflow (WAWF)
  - Export Control language (ITAR, EAR)
  - Small Business Subcontracting Plan Requirements



# BAA PROCESS

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- COMMUNICATIONS
  - After Issuing the BAA -  
**ALL** questions to [DARPA-BAA-10-XX@darpa.mil](mailto:DARPA-BAA-10-XX@darpa.mil)
  - After Receipt of Proposals – Government (PM/PCO) may communicate with proposers to understand the meaning of some aspect of the proposal that is not clear or to obtain confirmation or substantiation of a proposed approach, solution, or cost estimate
  - Informal feedback may be provided once selection(s) are made



## BAA PROCESS

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- Subcontracting Research and Development
- “Since the selection of R&D contractors is substantially based on the best scientific and technological sources, it is important that the contractor not subcontract technical or scientific work without the contracting officer's advance knowledge.”
- All subcontractor supporting cost documentation to be provided at the same level as that of the prime



# Applicant Eligibility

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- All interested/qualified sources may respond
- Foreign participants/resources may participate to the extent authorized by applicable Security Regulations, Export Laws, etc.
- Government agencies/labs, FFRDC's, are subject to applicable direct competition limitations

# Applicant Eligibility

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- Government agencies/labs, FFRDCs cannot propose to this BAA in any capacity, **UNLESS** they can clearly demonstrate the work is not otherwise available from the private sector AND they also provide written documentation citing the specific statutory authority (as well as, where relevant, contractual authority) establishing their eligibility to propose to government solicitations.



- Data Rights Assertions - Assert rights to all technical data & computer software generated, developed, and/or delivered to which the Government will receive less than Unlimited Rights
  - Assertions that apply to Prime and Subs
  - Use defined “Basis of Assertion” and “Rights Category”
  - Justify “Basis of Assertion”
  - This information is assessed during evaluations



# Intellectual Property

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- Include documentation proving your ownership of or possession of appropriate licensing rights to all patented inventions (or inventions for which a patent application has been filed) that will be utilized under your proposal for the DARPA program.
- i-Edison – All patent reports and notifications must be submitted electronically



# Publication Approval

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- Pre-publication approval MAY be required depending on type of funds appropriated. Final decision will be made prior to release of BAA.
- Keep in mind when considering university participation on teams.



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## Cost Proposal

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- Address all cost elements required by the BAA
- Not a price competition, cost realism is assessed
- Supporting information to substantiate the proposed cost elements must be provided
- Certification of cost and pricing data required for proposals > than \$650K